



International Training Workshop  
**Advanced Bank  
Financial Management**

July 23-27, 2018  
Hyderabad, India

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# International Training Workshop

## Advanced Bank Financial Management

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### Overview

Finance is changing fast. Banking is evolving faster than ever. Both are going digital in several unprecedented ways. Banking is at the cusp of a brave new world and within banks it is increasingly becoming clear that the finance function will be a key success factor even more than it is now. All these trends are hastened in the context of emerging countries of Africa and Asia since banks in these countries have to contend with additional layers of complexity such as fast changing demographics, quickly evolving markets and the increasing imperative for financial inclusion. Regulation and regulators in these economies are also on a steep learning curve, adding even more expectations from the finance functions within these banks. In a recent survey by a consulting firm<sup>1</sup> for instance top managers in African banks rated as many as 6 of their top 10 pressing issues as related to finance.

Financial Management is a function with the primary objective of optimization of financial and economic benefits from all investments and operations of the entity. It ensures efficiency and transparency in the management of resources by:

- Providing essential information needed by those who manage, implement, and supervise operations;
- Assuring community and stakeholders that funds of the bank are being used efficiently; and
- Ensuring transparent governance and deterring fraud and corruption, by implementing controls to detect.

Senior managers at banks, across functions have to, therefore, revisit their understanding of finance as a function within a Bank, reskill and retool and finally reimagine the finance function with an eye for the future. In financial management, innovation must necessarily start at home.

### Program Coverage

The course structure and material listed provide an in-depth introduction and insight into these emerging trends as well as strategies to stay on top of them. The program will cover the following strategic topics to achieve desired learning outcomes:

- Changing Landscape of Risk and Regulation in Commercial Banking;
- Business Mix and Balance Sheet;
- Net Interest Margin and Profit;
- Leverage;
- Asset-Liability Management;
- Basics of Treasury /Fund Management in Bank;
- Risks in Bank- Credit Risk, Market Risk, and Liquidity Risk: Understanding and Managing: How they Impact Profitability?
- Regulation: Objectives: How it impacts Bank Financial Management?- Capital Adequacy, NPL Norms, Exposure Norms, Marginal Cost of Funds based Lending Rate (MCLR);

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<sup>1</sup> PWC: *Banking in Africa Matters – African Banking Survey 2016*

- **One-Day Simulation-based Training:** TOPSIM is a game-based simulation application that **uses Real-life Situations** which require participants to make decisions based on **Business and Financial Acumen**. It allows one to learn by making decisions - and mistakes - leading to better understanding of managing risks. TOPSIM delivers enduring knowledge proven to translate into robust business benefits for the world's leading organizations. This simulation forms a bridge between banking theory and practical experience.

## Pedagogy

Chalk and Talk, PPT, Discussions, Simulation Model, Group Work and Working on some Excel-based examples, etc.

## Prior Knowledge

- Understand and read Balance Sheet;
- Work Experience in a Bank; and
- Numerical Abilities to work in Excel Sheet

## Laptop

The Participants need to carry laptop to work in the Technical Sessions.

**Venue:** Luminious One Continent, Hyderabad

**Resource Persons/Trainers:** The Resource Persons include highly experienced Bankers and Practitioners from the Commercial Banks and specialists in Simulation Games and Digital Finance.

**Participants:** The International Training Workshop is suited for Professionals (Senior/Middle Management) from Commercial Banks, Small Finance/Microfinance Banks, Central Banks and Apex Banks.

**Language:** The Program will be conducted in English.

**Clothing:** Formal dress is encouraged on the first and last day but there is no special requirement thereafter.

**Weather:** During July will be pleasant with Maximum 34 Degrees and Minimum 23 Degrees Centigrade, respectively.

**Program Fee:** Participation fee for the study visit is USD 2200 (inclusive of 18 percent Goods and Service Tax (GST) as applicable in India per participant. This covers airport reception and send-off, domestic transportation for the field visits, stationary, entertainment, stay, breakfast, lunch and dinner and all other incidental costs. The stay will be for 6 nights and seven days. The nominating institution/individual participant shall be responsible for international air ticket, any type of insurance, other incidental allowances.

**Early Bird Registration and Discount:** Till June 22, 2018, Program Fee will be USD 2000 (inclusive of GST). Any institution sponsoring more than 2 Participants, Program Fee will be 1900 (inclusive of GST) per participant.

**Cancellation:** In Case of cancellation of the Registration before 10 days of the Program Commencement, 25 percent of fee will be deducted.

## Bank Details for Fee Transfer

Bank	IDBI Bank
Branch	Vanastalipuram
City	Hyderabad, India
Name of Account Holder	Skydive Technologies and Consulting Private Limited
Type of Account	Current Account
Account Number	1325102000005630
IFSC	IBKL0001325
SWIFT Code	IBKLINBB133

**Accommodation:** Stay is arranged in Luminous One Continent, Hyderabad. The Venue for the Program Venue is in same hotel to avoid operational and logistic issues.

**The hotel contact details are:**

Luminous One Continent, Hyderabad  
Abids, Hyderabad-500 001.  
Contact No. +91 40 40302000

**Entry Visa Requirements:** All delegates must have a valid passport, for at least six months prior to arrival in India. Formal invitations will be sent upon acceptance of nomination. Participants are encouraged to apply for visa in their respective countries and also enquire about the Vaccinations. We shall provide a formal invitation letter to support the visa application.

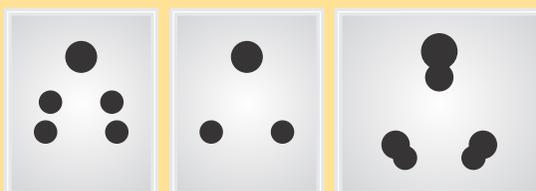
**Airport Pick-up and Send-off:** International flights land at Mumbai/ New Delhi/Kolkata/Chennai Airports and a connecting flight will reach Hyderabad International/Domestic Airport.

**Location:** The airport is situated 35 km from the Hotel.

**Airport Transfer and Ground Transportation:** Pick-up (Day and Date): Skydive will arrange airport pickup, and there will be representative along with drivers from an appointed shuttle company commissioned by Skydive. Drivers will carry a sign reading "SKYDIVE" and its logo.

**Money Exchange:** Currency can be exchanged upon arrival in Mumbai or Hyderabad International Airports. Skydive will arrange a representative from Forex Exchange company at the hotel for making exchange of currency. Most banks are closed after lectures or field visits during the program. The unit of currency is the Indian Rupee, divided into 100 paise. The current exchange rate is INR 64.0: 1USD. In India the denomination of currency notes is 10, 20, 50, 100, 200, 500 and 2000; while the coins in circulation are 1, 2, 5 and 10.

**Electricity:** India uses 230 Volts, 50 Hz alternating current as the power source. Plugs and sockets have either grounded/ earthed 3 Pin connections.





## About Hyderabad

Hyderabad is the capital city of Telangana State that is formed in 2014. It is famous for artificial pearls and jewellery, Hyderabad is often dubbed as the Pearl City of India and you might be thinking it is only famous for its delicious Biryani. Well to your episteme, Hyderabad is also renowned for its coloured stones. Once known for its pearl and diamond trading centres, today the city steered its stature to one of the eminent financial and Information Technology hubs in India. It is not only visited for the popular architectures like the Charminar and the Golconda Fort or for the Ramoji Film City but today it is often frequented by corporate travellers as well. Thus one may inquire the best time to visit Hyderabad to feel its charm that the Nizams have left behind years before. Nestling on predominantly sloping terrain of grey and pink granite, dotted with small hills, the highest being Banjara Hills at 2,206 feet, Hyderabad acquires a tropical wet and dry climate. One may find that the city dwells fairly warm climate all throughout the year except for the winter season which is pleasant the climate in Hyderabad during this time draws in many tourists. The area where hotel is booked is in the midst of shopping area, one can dive into all kinds of shopping starting from books, clothes, shoes, jewellery, electronics etc.; it is an excellent place for food lovers, as it provides vast variety of vegetarian and non-vegetarian delicacies.



## **About Skydive Technologies and Consulting Private Limited**

Established in January 2016, Skydive Technologies and Consulting offers wide range of services in Business Consulting, Digital Technologies and Services. Across the countries, Inclusive Growth and Finance have become important building blocks and economies have to strive for making growth not only Inclusive, but also Sustainable. For this to gain momentum significantly across the sectors, Inclusive Financial Systems become a necessity and the issue of Sustainability becomes a critical factor. Inclusive Development encompasses Inclusive Growth. Inclusive development cuts across several sectors such as real and financial in economies and many new issues such as climate change, disruptions in technologies and their effects on various sectors and on the aggregate economy has attracted the attention of the Governments and policy makers, multilateral and donor funding institutions. In this direction, Skydive's Business Consulting offers a wide spectrum of services namely, Feasibility and Technical Assistance, Advisory Services and Handholding Support for various thematic/practice areas to a variety of Institutions.

Training is another important component for Capacity Building of Human Resources. Skydive supports institutions with short-term Training Programs through Executive Development Programs (EDPs), Exposure Visits (EVs), Training Workshops, Study Tours etc. It offers highly Customized and Open Programs based on the organization-specific and meets the thematic-area specific for Policymakers/Senior/Middle/ Field Management Staff. Organisations in their evolution and transformation phase tend to have less Focus on many critical elements of knowledge capturing, documenting and dissemination. These elements play a pivotal role in the organisations growth and expansion. Skydive strongly believes in engaging its focus on the research and documentation and then publish with the help of internal and external resources. Digital Technologies at Skydive focus on Business Analysis: Understand business requirements and provide IT analysis and document to facilitate the design and development lifecycle; Web Design, Development and Application Testing: Big Web site Design for Small and medium Business; Corporate Web Site Design; and E-Commerce Website Design, Compatibility Testing; and Security testing; and Testing, Quality Assurance and Test Automation.

Skydive started building relations with Regional/National Networks, Academic and Research Institutions in Asia and Africa such as Asia Pacific Rural and Credit Association (APRACA), Bangkok, African Rural and Credit Association (AFRACA), Nairobi Microfinance Africa Institutions Network (MAIN), Benin, Association of Ethiopian Microfinance Institutions (AEMFI), Ethiopian Inclusive Finance Training and Research Institute (EIFTRI), Addis Ababa, Kenya School of Monetary Studies (KSMS), Nairobi, COMESA Monetary Institute, Nairobi etc.



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